ASSA ABLOY EMS & OEM GROUP
2015 COURSE OFFERINGS

ASSA ABLOY is proud to offer the following educational courses covering Adams Rite®, HES® and Securitron® product lines. These courses will educate the attendee on various levels of product/technical knowledge, selling techniques, site survey, and system design and product installation.

**It's What’s on the Outside That Counts**

**Course length:** 2 hours  
**Class Size:** Unlimited  
**Credits Offered:** 14-4109 .2 credits  
**Attendees:** Locksmiths, Integrators, Distributors  
**Content balance:** 100% instructional

You already use HES and Securitron products to secure and control interior and perimeter openings, but are you thinking outside the box? Improve security and grow your business with a wide range of outdoor access control solutions. This course will cover a variety of products and applications from gate locks, to solar power, wireless outdoor readers, strikes, keypads and more. Join us to learn what locking products will withstand the weather, ways to secure a perimeter and how to get power to remote locations.

**Course Description:**
Create new business with solutions to secure exterior applications: gate locks, wireless outdoor readers, strikes, keypads and more. Learn what products withstand weather and how to power to remote locations. The following subjects are covered:

- Who is Assa Abloy?  
- What’s on the Outside Counts  
- Adding access control in Outdoor environments presents challenges  
- Computer Apps  
- Products to meet your need  
- Applications  
  - Boxed Solar Power Supply  
  - Solar considerations  
  - Solar applications  
  - What’s in the box?  
- Environmental Consideration  
- Securicare Warranty  
- Electric Strikes  
- Electromagnetic Locks  
- Application scenarios  
- Questions and Answers

**Note:** This class requires a classroom style configuration.

To learn more about the training classes offered, please contact: training@hesinnovations.com.

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